

## Mergers & Partnerships Services

***Use KrasnePlows to manage your entire merger process by:***

- Assessing your organization's readiness through implementing your integration plan
- Building on past achievements and setting a clear direction for your future
- Creating a healthy partnership among your combined board, staff and leadership

***If you only want help with a part of your merger, KrasnePlows can work with you to:***

### **Assess your organizational readiness**

- Confirm what you want to achieve
- Review your available resources
- Gauge how much risk you are willing to consider

### **Establish a merger committee to lead the process**

- Help you identify the key players around the table
- Verify and facilitate your internal decision-making process

### **Evaluate partner fit**

- Prepare the due diligence checklist
- Assess your potential partner's operational strength, fiscal health, management capabilities and funding diversification

### **Develop possible integration models**

- Build governance, management and operational integration scenarios
- Create a transition plan budget(s)

### **Negotiate and reach mutual agreement**

- Help identify the key decision-makers from each organization
- Strategize ways to help you reach the desired outcome

### **Develop an integration road map**

- Create a transition checklist
- Determine who does what
- Help ensure the transition meets deadlines and benchmarks, recalibrating as necessary

### **Convey the right messages to all your stakeholders throughout the process**

- "Maintaining services levels"
- "Need for funding"

